

2-DAY MASTERCLASS OUTLINE & CONTENT

11th and 12th December 2025

DAY 1	OUTLINE & CONTENTS	
8.30 - 9.45am	Welcome/housekeeping - Introduction/Outline - Course outcomes & expectations Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
9.45 – 10.45am	Town Planning-The New Regime - Development Approval Process - The new Regime in NSW Presenter: Adam Byrnes, Director, Think Planners	DB
10.45 – 11.00 am	Morning Break	
11.00m - 12.30 pm	Role of the Architect - Role of the Architect in a development project - Site Analysis- Technical - Design development to achieve highest & best use - Case Study Guest Presenter: Amit Julka Chartered Architect, PLUS Studio	AJ
12.30 - 1.30 pm	Lunch Break	
1.30 - 2.30pm	Role of Quantity Surveyor - Tender Process/Building Contract/Selecting a builder - Progress Payment Process and Impact - Project Cost Management Guest Presenter: David Madden, Managing Director, MBM Quantity Surveyors	DM
2.30-3.30pm	Sourcing Development Sites-Part 1 - How to Pro-Actively locate development sites based on pre-determined criteria and budget - The “Funnel Approach” Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	
3.30 - 3.45 pm	Afternoon Tea	
3.45pm - 5.00pm	Sourcing Development Sites-Part 2 - Strategic Use of Mecone Mapping Tools - Role of AI in sourcing Sites Presenter: Martin Karm, Director, Mosaic	JC

DAY 2		
8.30- 9.30am	Advance Site Negotiation Strategies • Option/joint ventures/Purchase Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
9.30 – 10.45am	Property Development Funding • Property Development Finance • Source & Application of Funds Presenter: Paul Ahearne, MD Locums Group	PA
10.45- 11.00 am	Morning Break	
11.00 - 12.30pm	Legals for Property Developers • Legal Structures Guest Presenter: Darren Pereira, Solicitor Holding Redlich	DP
12.30 - 1.30pm	Lunch Break	
1.30 – 3.30pm	Feasibility Analysis-Case Study ▪ Mastering Financial Feasibility Analysis ▪ Group Exercise with Case Study Presenters: Jim Castagnet, Property Developer	JC
3.30 - 3.45pm	Afternoon break	
3.45 - 5.00pm	Development Case Study ▪ Epping Sydney-130 apt development by 7 Masterclass Graduates Presenter: Jim Castagnet, Property Developer	JC
5.00-6-30pm	Networking Drinks	ALL