2-DAY MASTERCLASS OUTLINE & CONTENT

20th and 21st November 2025

DAY 1	OUTLINE & CONTENTS	
8.30 - 9.00am	**Welcome/housekeeping** ▪ Introduction/Outline ▪ Course outcomes & expectations **Presenter: Jim Castagnet, Property Developer, Workshop Facilitator**	JC
9.00 - 9.45am	**Key Note Address:** Property Development in Australia **Speaker: David Borger, MD Western Sydney Business & Ex Mayor Parramatta**	DB
9.45 -10.30am	**Town Planning-The New Regime** ▪ Development Approval Process ▪ The new Regime in NSW **Presenter: Adam Byrnes, Director, Think Planners**	AB
10.30 – 10.45 am	**Morning Break**	
10.45m - 12.00 pm	**Role of the Architect** ▪ Role of the Architect in a development project ▪ Site Analysis- Technical ▪ Design development to achieve highest & best use ▪ Case Study **Guest Presenter: Amit Julka Chartered Architect, PLUS Studio**	AJ
1.00 - 2.00 pm	**Lunch Break**	
2.00 - 3.30pm	**Role of Quantity Surveyor** • Tender Process/Building Contract/Selecting a builder • Progress Payment Process and Impact • Project Cost Management **Guest Presenter: David Madden, Managing Director, MBM Quantity Surveyors**	DM
3.30 - 3.45 pm	**Afternoon Tea**	
3.45pm - 5.00pm	**Advance Site Negotiation Strategies** • Option/joint ventures/Purchase **Presenter: Jim Castagnet, Property Developer, Workshop Facilitator**	JC

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DAY 2		
8.30- 9.30am	**Sourcing Development Sites** ▪ How to Pro-Actively locate development sites based on pre-determined criteria and budget ▪ The "Funnel Approach" **Presenter: Jim Castagnet, Property Developer, Workshop Facilitator**	PA
9.30 – 10.30am	**Property Development Funding** • **Property Development Finance** • **Source & Application of Funds** **Presenter: Paul Ahearne, MD Locums Group**	
10.30 - 10.45 am	**Morning Break**	
10.45 - 12.30pm	**Legals for Property Developers** • Legal Strutures **Guest Presenter: Darren Pereira, Solicitor Holding Redlich**	DP
12.30 - 1.30pm	**Lunch Break**	
1.30 – 3.30pm	**Feasibility Analysis-Case Study** ▪ Mastering Financial Feasibility Analysis ▪ Group Exercise with Case Study **Presenters: Jim Castagnet, Property Developer**	JC
3.30 - 3.45pm	**Afternoon break**	
3.45 - 5.00pm	**Development Case Study** ▪ **Epping Sydney-130 apt development by 7 Masterclass Graduates** **Presenter: Jim Castagnet, Property Developer**	JC
5.00 pm	**Close**	JC

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