

2-DAY MASTERCLASS OUTLINE & CONTENT

DAY 1	OUTLINE & CONTENTS	
8.30 - 9.00am	Welcome/housekeeping ▪ Introduction/Outline ▪ Course outcomes & expectations Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
9.00 - 9.45am	Key Note Address: Property Development in Australia Speaker: David Borger, MD Western Sydney Business & Ex Mayor Parramatta	DB
9.45 -10.30am	Town Planning-The New Regime ▪ Development Approval Process ▪ The new Regime in NSW Presenter: Adam Byrnes, Director, Think Planners	AB
10.30 – 10.45 am	Morning Break	
10.45m - 12.00 pm	Role of the Architect ▪ Role of the Architect in a development project ▪ Site Analysis- Technical ▪ Design development to achieve highest & best use ▪ Case Study Guest Presenter: Amit Julka Chartered Architect, PLUS Studio	AJ
1.00 - 2.00 pm	Lunch Break	
2.00 - 3.30pm	Role of Quantity Surveyor • Tender Process/Building Contract/Selecting a builder • Progress Payment Process and Impact • Project Cost Management Guest Presenter: David Madden, Managing Director, MBM Quantity Surveyors	DM
3.30 - 3.45 pm	Afternoon Tea	
3.45pm - 5.00pm	Advance Site Negotiation Strategies • Option/joint ventures/Purchase Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC

20th and 21st November 2025

DAY 2		
8.30- 9.30am	Sourcing Development Sites - How to Pro-Actively locate development sites based on pre-determined criteria and budget - The “Funnel Approach” Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	PA
9.30 – 10.30am	Property Development Funding - Property Development Finance - Source & Application of Funds Presenter: Paul Ahearne, MD Locums Group	
10.30 - 10.45 am	Morning Break	
10.45 - 12.30pm	Legals for Property Developers Legal Structures Guest Presenter: Darren Pereira, Solicitor Holding Redlich	DP
12.30 - 1.30pm	Lunch Break	
1.30 – 3.30pm	Feasibility Analysis-Case Study - Mastering Financial Feasibility Analysis - Group Exercise with Case Study Presenters: Jim Castagnet, Property Developer	JC
3.30 - 3.45pm	Afternoon break	
3.45 - 5.00pm	Development Case Study Epping Sydney-130 apt development by 7 Masterclass Graduates Presenter: Jim Castagnet, Property Developer	JC
5.00 pm	Close	JC