

3 DAY WORKSHOP OUTLINE & CONTENT

PROPERTY DEVELOPMENT	WORKSHOP OUTLINE & CONTENT	DAY 1
8.30-10.15am	<p>Welcome/housekeeping</p> <ul style="list-style-type: none"> ▪ Introduction/Outline ▪ Course outcomes & expectations ▪ Business Model for Property Development ▪ Elements of Property Development ▪ The Property Development Process <p>Presenter: Jim Castagnet, Property Developer, Workshop Facilitator</p>	JC
10.15-10.30 am	Morning Break	
10.30-11.30 am	<p>Site Acquisition-Part 1</p> <ul style="list-style-type: none"> ▪ Sourcing Development Sites ▪ How to Pro-Actively locate development sites based on pre-determined criteria and budget ▪ The “Funnel Approach” <p>Presenter: Jim Castagnet, Property Developer, Workshop Facilitator</p>	JC
11.30-1.00 pm	<p>Role of the Architect</p> <ul style="list-style-type: none"> ▪ Role of the Architect in a development project ▪ Site Analysis- Technical ▪ Design development to achieve highest & best use ▪ Case Study <p>Guest Presenter: Amit Julka Chartered Architect, Plus Architecture</p>	AJ
1.00-2.00 pm	Lunch Break	
2.00-3.30pm	<p>Development Approval Process</p> <ul style="list-style-type: none"> ▪ Integrated Development ▪ LEP's, DCP's, SEPP's ▪ Council's Role ▪ Role of Consultants <p>Guest Presenter : Adam Byrnes, Director Think Planners</p>	AB
3.30 -3.45 pm	Afternoon Tea	
3.45pm-5.00pm	<p>Advance Site Negotiation Strategies</p> <ul style="list-style-type: none"> • Option/joint ventures/Purchase <p>Presenter: Jim Castagnet, Property Developer Workshop Facilitator</p>	JC

DAY 2		
8.30-9.30 am	Review of Day 1	JC
9.30-10.30am	Role of Quantity Surveyor <ul style="list-style-type: none"> • Tender Process/Building Contract/Selecting a builder • Progress Payment Process and Impact • Project Cost Management Guest Presenter: David Madden, Managing Director, MBM Quantity Surveyors	DM
10.30-10.45 am	Morning Break	
10.45-12.30pm	Risk Management-Developer Presentation <ul style="list-style-type: none"> ▪ Case Study “La Vie En Rose” 6 apt development, Bellevue Hill, Sydney ▪ Presenter: Jim Castagnet, Property Developer 	JC
12.30-1.30pm	Lunch Break	
1.30-3.30pm	Valuations & Feasibilities <ul style="list-style-type: none"> ▪ Property Valuation for Property Development Funding and Land Acquisition ▪ Valuation Methodology Guest Presentation: Stephan Castagnet, General Manager PDW	SC
3.30-3.45pm	Afternoon break	
3.45-5.00pm	Feasibility Analysis-Case Study <ul style="list-style-type: none"> ▪ Mastering Financial Feasibility Analysis ▪ Group Exercise with Case Study Presenters: Jim Castagnet, Property Developer, Workshop Facilitator/Stephan Castagnet, General Manager PDW	JC/SC
5.00 pm	Close	JC

DAY 3		
8.30-9.15am	Review of Day 2	JC
9.15-10.15am	Accountancy for Property Developers Presenter: David Gurney Director Signum Business Advisers	DG
10.45-11.00am	Morning Break	
11.00-12.30pm	Legals for Property Developers Guest Presenter: Gerard Gooden, Solicitor Gooden Lawyers	GG
12.30-1.30pm	Masterclass Presentation	JC
1.30-2.00pm	Lunch break	
2.00- 3.00pm	Property Development Funding <ul style="list-style-type: none"> • Property Development Finance • Source & Application of Funds Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	JC
3.00-3.30pm	Review Open Forum <ul style="list-style-type: none"> ▪ Review Course Outcomes/Expectations ▪ Questions/Discussions ▪ Mentoring Programme ▪ The Apprentice Property Developer Masterclass - Undertaking a Project ▪ Sharing Experiences ▪ Feedback Sheets ▪ Close 	JC
Close	Presenter: Jim Castagnet, Property Developer, Workshop Facilitator	